## T-Systems South Africa.

T-Systems South Africa (Pty) Ltd - Company Profile, 2011

T-Systems forms part of the Deutsche Telekom group of companies, which puts the company in a unique position to combine Information Technology and Telecommunications into replicable, cost effective solutions.

Internationally, T-Systems are one of Europe's leading providers of information and communications technology (ICT), and are responsible for serving major business accounts. T-Systems has some 47 600 staff across more than 20 countries with a revenue of €9.1 billion in 2010.

Since its inception in South Africa 13 years ago, T-Systems has cemented its position as one of the most successful companies in the group outside of Europe. Our head office is located in Midrand, with a second major office in Cape Town, and a further 20 representative offices in locations throughout Southern Africa. Prior to 2010, our skilled workforce of around 1300 people were responsible for the generation of revenue in the region of R700 million per annum.

On 1<sup>st</sup> January 2010, T-Systems took over ex-parastatal arivia.kom, effectively doubling in size and increasing our workforce to 2700 employees. This acquisition also made T-Systems South Africa the largest ICT outsourcer in South Africa, as well as the biggest SAP partner in South Africa.

T-Systems are uniquely positioned to be able to guarantee its customers one single contact, irrespective of whether the services required are for IT or Telecommunications Technology. Our services cover the entire spectrum, from integrating new ICT solutions into existing customer systems and implementing and operating desktop systems, data centres and networks, all the way through to telecoms services and solutions for international carriers. T-Systems' services encompass all levels of the information and communications technology value chain, spanning from ICT infrastructure and ICT solutions, up to and including business process management.

T-Systems has a stable basis of income through large, long-term outsourcing contracts with a fixed annuity income, forming a solid foundation for our growth. We are proud of the fact that our customer base contains some of the most respected companies in South Africa from a diverse industry range including manufacturing, the healthcare sector, public sector and insurance.

T-Systems South Africa has experienced large expansion in its customer base during the last few years by not only renewing and growing its business within existing customers, but also adding new blue chip companies to its portfolio.

As a multi-national company operating in South Africa, T-Systems South Africa has both the privilege and the responsibility to contribute to the development of our country. T-Systems South Africa is rated a Level 3 Broad Based Black Economic Empowerment (BBBEE) contributor, based on the Codes of Good Practice on Broad Based Black Economic Empowerment Gazetted on 9 February 2007. As a Level 3 Contributor, BBBEE procurement recognition is 110% for companies that buy services from T-Systems. T-Systems is also recognised as a Value Adding Enterprise and customers can therefore count 138% of their total spend with T-Systems towards the Preferential Procurement BBBEE score of their own organisation.

With T-Systems South Africa as your ICT partner you will be able to improve your business competitiveness while optimising processes and costs, allowing you the flexibility to focus on your core business activities.

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